

Transform Your EBP Audit Practice into a Profitable Growth Engine



Firms face a number of challenges to **realizing long-term profitability** out of their EBP practices while **maintaining or improving quality standards**.

Quality concerns:

According to the DOL, 30% of EBP audits have major deficiencies*.

Specialized talent shortage:

EBP audits demand specialized skills, making it challenging to balance staffing and workforce needs.

Tech limitations:

EBP audits can be significantly more efficient with proper technology and automation, but firms struggle to implement the right tools.

Profit margin compression:

Many firms' EBP practices are a low-margin service or operate as a loss-leader, while facing increasing costs and downward fee pressure.

October capacity crunch:

Firms delay planning, leading to last-minute resourcing issues, an October 15th sprint, and compromised quality, morale, and efficiency.

In order to succeed, firms must leverage the right combination of **people, process and technology**.

Makosi's EBP Center of Excellence (COE) is designed to **optimize profitability while strengthening audit quality**



This enables your firm to save

\$7-12k

Per Plan

While you:



Grow your top line and stop turning away work. Knowing you are backed by a scalable solution means you can take on more EBP audits and watch your margins grow.



Improve quality because our specialized EBP experts, powered by top-tier processes and tech, ensure higher quality and consistency.



Retain your top talent and refocus FTEs on what matters most—business development, training, or higher-margin opportunities.

How Makosi's EBP Center of Excellence (COE) works







Our service commitment delivers fully executed ERISA 103(a)(3)(c) EBP workpaper sets that:

- 01 are ready for final review, and
- 02 comply with US Generally Accepted Auditing Standards (GAAS)

Makosi handles the 'heavy lifting', while empowering your teams to focus on evaluating the findings and making key audit determinations.

Our industry-leading technology, methodology, and processes paired with our specialized skilled EBP talent creates unmatched efficiencies, you'll benefit from:


 <p>People A specialized team with deep EBP expertise</p>	 <p>Process Proprietary Process & Standardized Approach</p>	 <p>Technology Industry Leading Tech, Automation, & Security</p> 
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Underpinned by our **Proven Fixed-Fee Per Plan Model**
We incentivize you to file earlier

Optimize your profitability and transform your EBP audit practice today.

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 **makosi**
Reimagine Your Potential